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## Company Profile

### **Trilobes is an independent, innovative company**

- Over 25 years experience in juice transport & storage solutions
- Port-ship-port solutions (terminal, ship cargo systems)
- Involved in over 75% of all juice port terminals in the world
- Specialist in modular ship cargo systems for juice (built over 100 units)
- Unique transport solutions for liquid foods
- Projects in close co-operation with clients
- Large network in juice industry
- Possibilities to combine cargo, logistical systems
- Projects Worldwide: America's, Europe, Asia and Australia
- Multinational clients like: LouisDreyfus, Cargill, Citrosuco, Votorantim/Citrovita
- Network of partners in the maritime industry



## Activities

### Logistical studies for bulk juices

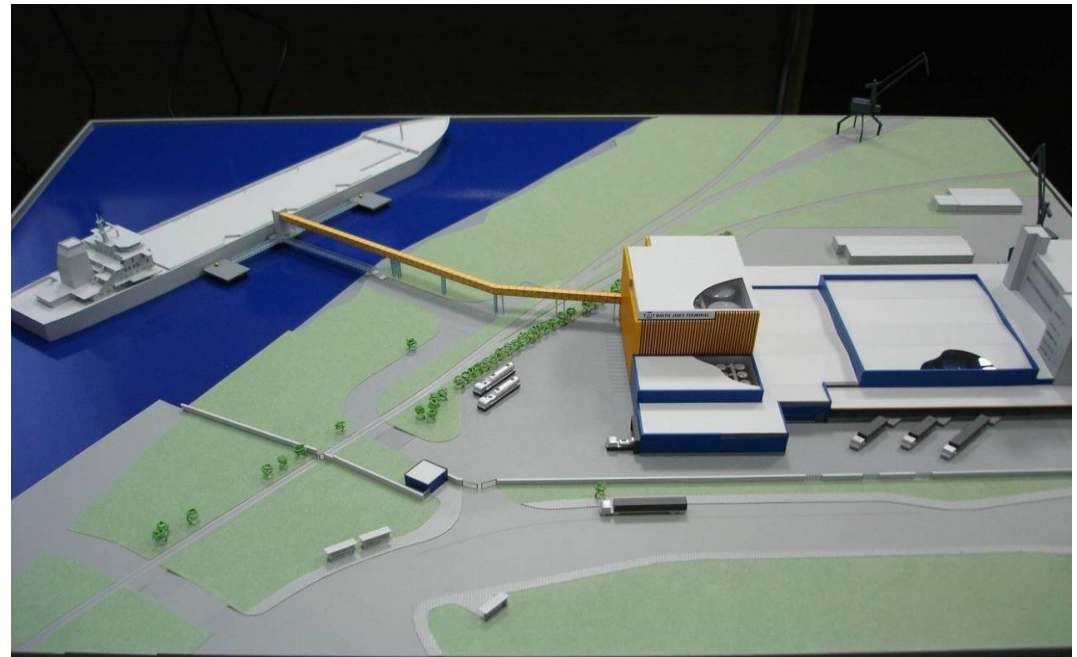
- Supply chain, port-ship-port
- Inland, coastal and deep sea shipping

### Turn key solutions for

- Port terminals
- Ship cargo systems

### Maintenance & Service

- Ship cargo systems
- Refrigeration plants





## Current Activities

### **Turnkey delivery of projects**

- Storage, terminals and juice ships (cargo systems)
- Design, detail engineering, project management

### **Logistical & feasibility studies**

- Flow logistical flow to concrete solutions
- Leading to a cost-effective infrastructure
- Large investments require good research

### **Developer of logistical infrastructure for beverages**

- Total concept of transport and (port) storage
- Feasibility studies, technical & economical



## Experience counts; Trilobes juice projects in the last years:

- 2010 Louis Dreyfus Commodities Ghent expansion of the NFC Terminal with several process lines, including engineering, installation and automation.
- 2009 Cargill Flavor Systems Amsterdam, Tank Farm adjustments
- 2009 Louis Dreyfus Commodities MV Ibis Arrow, engineering, design, construction and installation of cargo tanks for both NFC and FCOJ, at our construction site in São Sebastião, Brazil
- 2008 Votorantim/Citrovita MV Harefield, engineering, design, construction and installation of 6 cargo tanks for FCOJ, including tank and process engineering, purchasing, installation and developing our own automation system based on PCS7, followed by having the full cargo and cooling system in a long term maintenance agreement with Trilobes Maintenance
- 2008 Louis Dreyfus Commodities Brasil, Project Management for the installation of a new supply chain for NFC regarding vessel, storage Brasil and Ghent.
- 2008 Citrovita Antwerp, Juice terminal automation upgrade to PCS7 based on the additional module Route Manager
- 2008 Aleuropa MV Ouro do Brasil, engineering and installation of an additional NFC process system making it an aseptic Orange Juice carrier, during her stay at a yard Singapore
- 2007 Antwerp, reconstruction of ship cargo system, new cooling plant and updating automation
- 2007 Louis Dreyfus Commodities Brasil, Study Juice supply chain regarding vessels, storage and production capacity. This as a blue print for later executed projects
- 2006 Australia, expansion of Juice terminal with drum filling equipment
- 2006 Santos Brasil, re-installation of large sized cargo modules between two vessels
- 2006 China, study Apple Juice Concentrate supply chain
- 2005 Antwerp, expansion of Juice terminal with process equipment



 **Terminals and projects built by Trilobes Team**



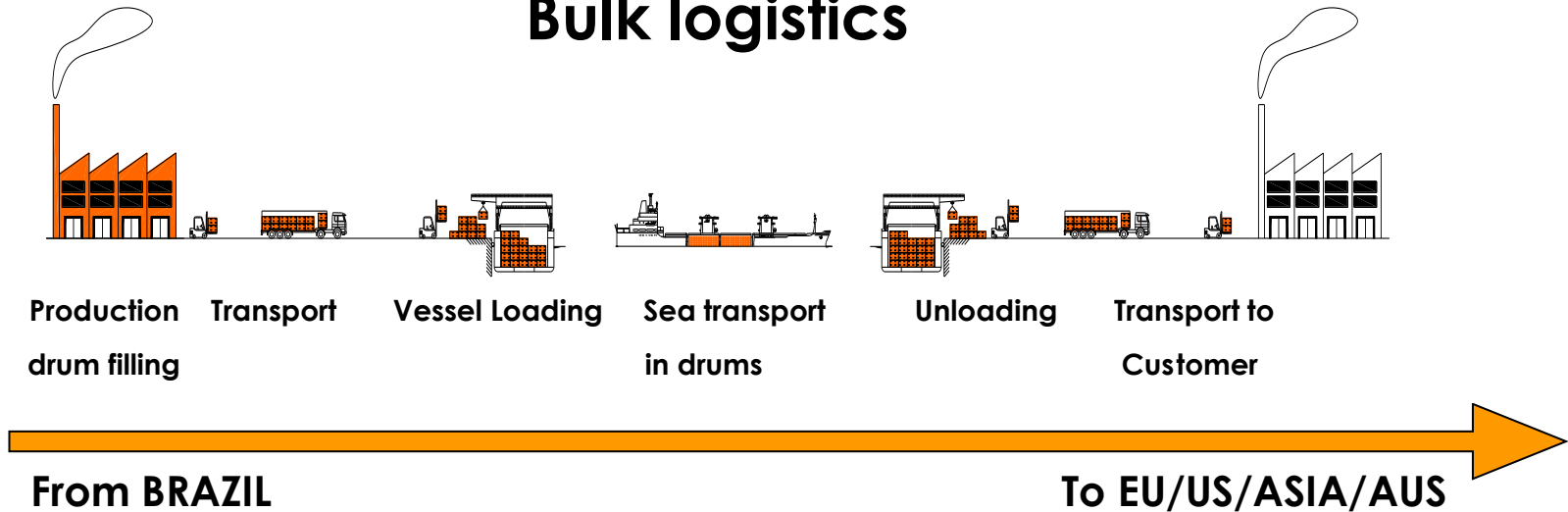


## For 25 years our people have been involved in juice projects:

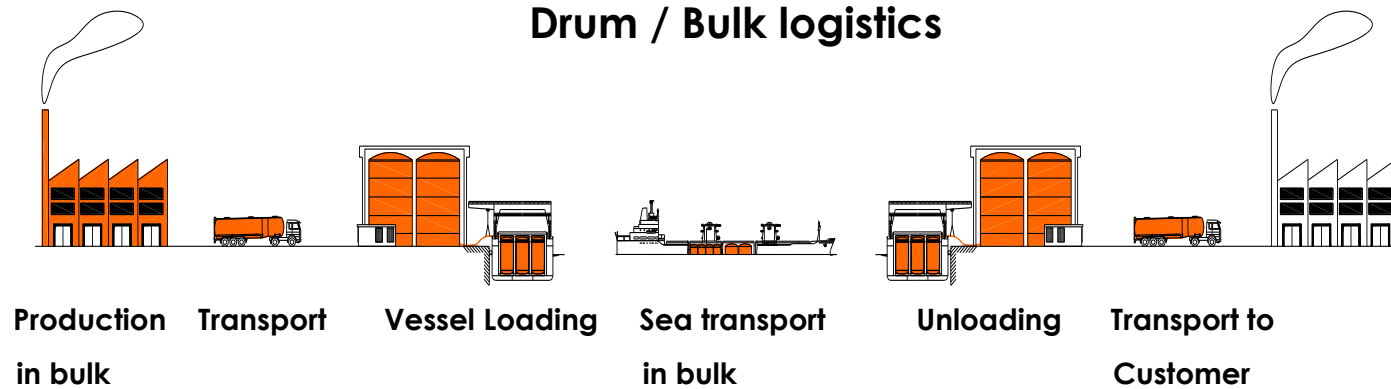
- 2005 Baltic Juice Terminal Latvia, design for a Juice terminal (no construction)
- 2005 Northern Navigation MV Southern Juice, expansion of capacity, design and installation of cargo tanks and system on this Orange Juice carrier
- 2004 Citrovita Australia, turn key construction of a modular bulk terminal for frozen concentrated Orange Juice
- 2003 Gearbulk MV Rhone, design and installation of modular large sized cargo tanks and process system
- 2002 Tropicana Belgium, design and construction of aseptic storage tanks for NFC
- 2002 Atlanship MV Orange Sky, design and installation of FCOJ and NFC tanks
- 2002 Aleuropa MV Carlos Fischer and MV Premium do Brasil, project management, design and construction of an aseptic Orange Juice carrier
- 2001 Citrosuco Santos Brasil, project management, design and construction of an aseptic NFC process and storage terminal
- 2001 Citrosuco Ghent, project management, design and construction of an aseptic NFC process and storage system
- 2000 Natural Citrus Monte Azul Brasil, processing and storage facility for Juices, a NFC production line for frozen blocks
- 2000 Kloosterboer Rotterdam, construction of a Juice terminal including storage tanks, blending system, drum/bin dumping and filling, process and automation system
- 2000 Atlanship MV Orange Wave, partly conversion of this Orange Juice carrier to a NFC tank and cargo system
- 2000 Cutrale EJT Rotterdam, conversion of several tanks to an aseptic process and storage system for NFC (fresh juice, Not From Concentrate)
- 1999 Aleuropa MV Sol do Brasil, FCOJ and AJC decktanks, including construction of stainless steel tanks, casing, insulation, process and cleaning system
- 1999 Louis Dreyfus Citrus Ghent, turn key project of LD Citrus Juice Terminal, including civil works, insulation, cooling, tanks, dumping and filling, process and automation system
- 1998 Haitai Pyongteak, Korea Juice Terminal design and construction of FCOJ storage tanks
- 1998 Tampa Juice MV Joint Frost Seatrade, design, project management and installation of a modular tank and cargo system
- 1998 Gearbulk MV Rhone, design and installation of a modular tank and cargo system including cooling, process and automation system
- 1998 Cargill Citrus Chiba Japan, turn key construction of a modular bulk terminal with cargo tanks, process and automation system
- 1997 Northern Navigation MV Southern Juice, engineering, design and installation of cargo tanks, process and automation system
- 1997 Citrovita-Cambuhy Citrus Antwerp, turn key construction of the Southern Juice Terminal, including civil works, insulation, cooling, tanks, process and automation system
- 1994 Vriesveem de Berg Landgraaf, construction of Apple Juice concentrate storage system
- 1993 Citrovita MV Harmac Dawn Bilobe system, design and installation of modular tanks and cargo system on board, including cooling, process and automation system
- 1993 Citrovita Antwerp, design, construction and management of a Juice Terminal with blending facilities, process and automation system
- 1991 Citrosuco/Cutrale Toyohashi Japan, Nippon Juice Terminal, design and project management for the turn key project of a FCOJ port terminal
- 1989 Döhler Darmstadt BRD, storage tanks, process and pigging system for fruit juice concentrates
- 1988 Wild Frucht Heidelberg BRD, storage tanks and system for fruit juice concentrates
- 1985 Cutrale EJT Rotterdam, process and storage system for FCOJ (Frozen Concentrated Orange Juice), blending, loading and discharging facilities



## Bulk logistics



## Drum / Bulk logistics







**TRILOBES**  
logical solutions for liquids



## Cargo Tanks construction and assembly

www.trilobes.com



## Installation of juice Cargo Tanks on board

[www.trilobes.com](http://www.trilobes.com)



**TRILOBES**  
logical solutions for liquids



**Process system for aseptic juices or concentrates**

[www.trilobes.com](http://www.trilobes.com)



# TRILOBES

logical solutions for liquids



## Process Automation, Electrical and Cooling

www.trilobes.com



**TRILOBES**  
logical solutions for liquids



## Modular Juice Terminal Japan

[www.trilobes.com](http://www.trilobes.com)



## Terminal and Juice Vessel with Deck Tanks

[www.trilobes.com](http://www.trilobes.com)



## Juice Terminal and Juice Vessel Japan

[www.trilobes.com](http://www.trilobes.com)



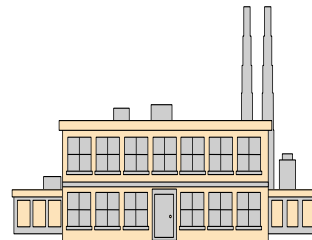
## Integrated Management

Design, Engineering, Project Management, Purchasing, Start up



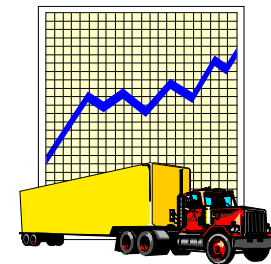
Engineering and Project Management

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Production Outsourcing

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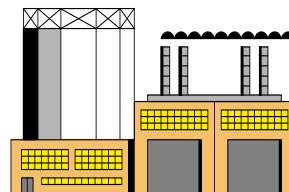
Purchasing and Logistics

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Transport and On-site management

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Turnkey Construction

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Customer Satisfaction





## Contact

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